

Erodex UK set to hit record £20m turnover

Halesowen-based Erodex UK, one of the UK's leading suppliers of EDM graphite and tooling to the aerospace market, has reported a record turnover.

The company is set to hit the £20 million sales mark for the first time in its history.

Overall turnover increased by £2 million to £19.3 million during the last financial year, including strong growth within the machining and EDM sundries division, and a 46% rise in turnover within the tooling division, Erodex Tooling Solutions. Following a strong start to 2019, the company is now set to surpass total sales of £20 million.

Erodex has continued to benefit from a strong and



L-R: Ian and Steve Rolinson, directors of Erodex UK

growing reputation within the global aerospace industry. Notably within the context of a post Brexit Britain, a large proportion of new business has been won outside of the EU, in countries such as Israel, USA and Mexico.

Director Steve Rolinson commented: "We operate in a mature industry, so achieving the level of growth that we continue to enjoy is testament to our people, the expertise that we have within the group and our constant efforts to

innovate. Export sales have increased significantly, our US operation continues to grow year on year and we have secured a further three customers in Mexico for tooling and EDM electrode work.

"Within the UK, the 46% growth in our tooling division follows on from the success of previous years and our decision to invest in our own toolrooms as well as dedicated tooling inspection facilities. In addition to designing the optimum electrode, electrode holder and workpiece holder, Erodex Tooling Solutions design and manufacture the whole package, all with a single point of contact. This is unique in our market and

we continue to see more and more customers buying into this mindset because of cost and time savings."

Within the period the company has made investments totalling £1.2 million and also surpassed a total headcount of 100 members of staff. Erodex added 15 new people to reach a total of 109 within its workforce, including the recruitment of five new skilled operators within the machine shop.

To continue to future proof the workforce, three new apprentice tooling engineers were also recruited.

■ Erodex UK
www.erodex.com

123 Insight announces highest ever number of MRP/ERP Evaluation Workshop dates

123 Insight has scheduled 41 MRP/ERP Evaluation Workshop events for the second half of 2019 as a result of increasing interest, and on the back of year-on-year business growth.

These free-to-attend events

not only show users effective methods of evaluating and implementing any ERP/MRP system, but also demonstrate the key benefits of the 123insight Manufacturing Enterprise Management software, referencing many

of the customers that have achieved demonstrable savings.

Simon Badger, managing director (designate), said: "Despite, or indeed because of current economic uncertainty, manufacturers are focusing on

every aspect of their business to ensure that they can handle whatever the future holds for them.

"That means ensuring that companies can run efficiently and have greater visibility of stock, resources, capacity

and work in progress. At our Evaluation Workshops attendees get to learn the benefits of MRP in a non-sales, no-pressure environment and as the events are attended by multiple companies, quite often one person will ask relevant questions that others hadn't thought of."

Venues include, Southampton, Exeter, Hitchin, Leeds, Wolverhampton, Glasgow, Belfast, Hethel, Dublin, Darlington and Sheffield. All dates and venues are listed on the 123insight.com website.

Each event starts at 10am and runs for approximately two and a half hours.

Attendees are welcome to stay afterwards to discuss questions on a one-to-one basis. A free buffet lunch is provided.

Once companies attend a workshop, they can then go on to attend the six days of no-obligation training, providing all of the knowledge required to implement 123insight. If at this point they choose not to proceed with implementation they can walk away at no cost.

Companies can register for free on the company's website.

■ 123 Insight
www.123insight.com

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