

## New manufacturing control concept

Rent IT has launched a service that offers SME manufacturers a manufacturing control system with no binding contracts or large capital outlay upfront.

"The first stage in realising the new concept was to design the software to make it so easy that anyone can use it," explained Guy Amoroso, MD of the company. "For the SME manufacturer, having effective control from 'Quotation to Sales Invoice' is the core of the primary functions and activities. Given that the

system was made to be intuitive through extensive use of 'wizards', it meant that 'user' training could be greatly reduced, which allowed us to focus the education on what the customer really needs to know to effectively use the whole system."

The final stage of the new concept was to find a way to make the system financially accessible for an SME manufacturer and remove the capital outlay issue.

"Being able to offer a rental

arrangement with no tie-in on a month-to-month arrangement, whereby customers can increase or reduce their user-licence at will, provides flexibility in what we all know are times of uncertainty," says Amoroso.

The company has devised a 3-day course for the 'user', a 1-day system administration course and an implementation project planning service – a total of five service days.

- Further details available from [www.rent-it-systems.com](http://www.rent-it-systems.com)